



# Enterprise Level Leader Facilitation

Leading with Grit, Enterprise Level: the course built on *The Grit Factor*, facilitated by your leaders with Shannon Huffman Polson.



## THE RESEARCH The impact of training and coaching

### TRAINING

# 22.4%

Training alone increases productivity by 22.4%

### COACHING

# 88%

Ongoing coaching results in productivity gains of 88%

### ROI

# 17x

In a case study with a Fortune 50 company, adding coaching to training resulted in 6 times the learning, for an ROI of 17x

Increases in:

Employee retention

Employee development

Employee engagement

Employee performance

LEADING WITH GRIT, ENTERPRISE LEVEL

## Exclusive access to:

- Six-week self-paced course, with suggested organizational structure
- Guide for trainers and leaders
- PowerPoint support for leaders
- Unique online portal
- Private online community, and weekly opportunities to interact online with Shannon
- Employee surveys administered at the beginning and end of the course
- Suggested application framework developed with company leadership

TRUSTED BY



### Pricing is engagement dependent.

Book a call to talk through your engagement:

[savvycal.com/SHPolson/chat](https://savvycal.com/SHPolson/chat)

or email [shannon@thegritinstitute.com](mailto:shannon@thegritinstitute.com)



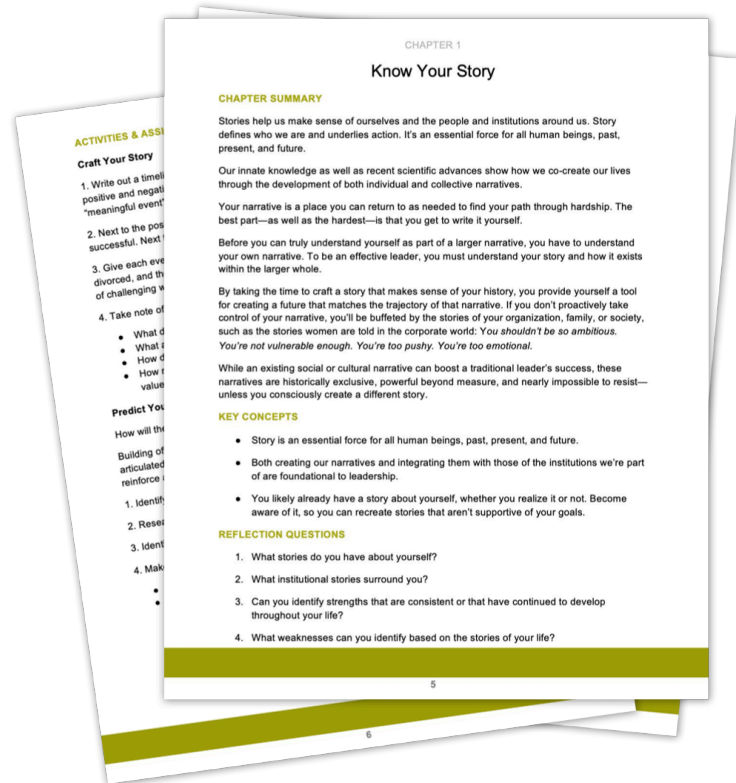
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By far the highlight of our meeting. Everyone loved her. 100% NPS for Shannon's training—world class!

**Amber Zable**

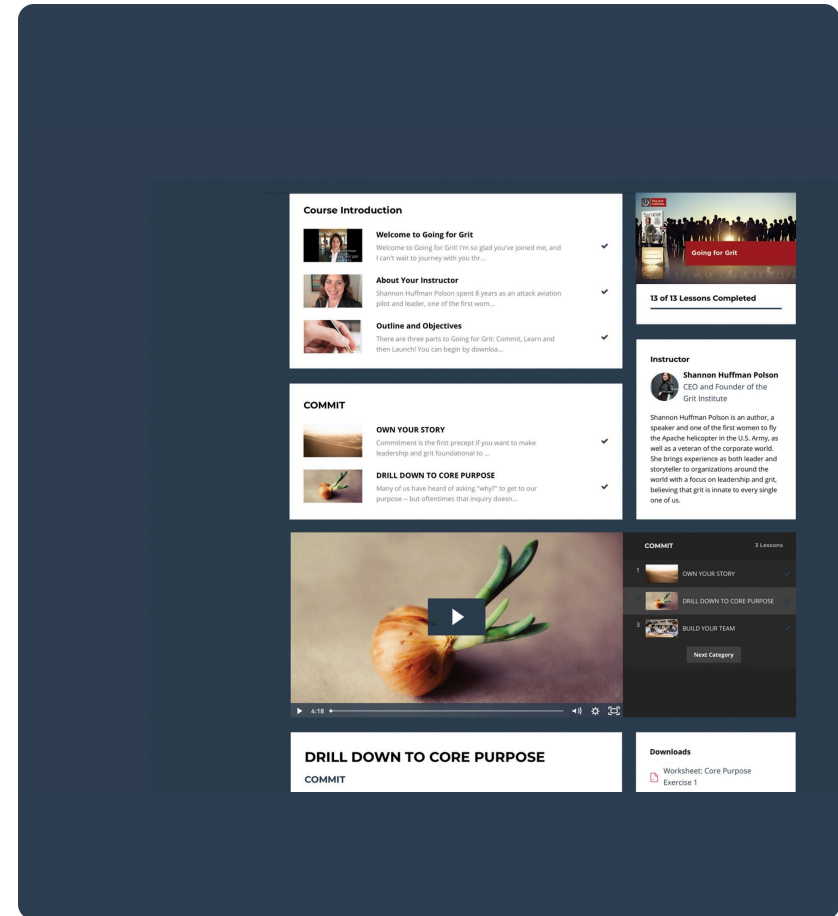
Senior Marketing Manager, Intuit

# What your leaders work with.



## Leader Guide Example

Chapter summaries, key concepts, reflection questions and activities for each session.



## Learning Portal Example

Video lessons, downloads and progress tracking in one online portal.